President's Report NCSG – July 2007

We had a very productive board meeting two months ago identifying our objectives and ranking them using a weighted voting system during our Long Range Planning session. This meeting is important to help the board understand our goals and objectives going into next week's budget meeting.

The Finance Committee has done a good job presenting the 07-08 proposed budget to the board over the past week. This allows the board to see the whole financial picture and what challenges we face as a board for the next fiscal year.

During our work session we will be taking a look at our current convention rotation schedule and the challenges we face financially with this rotation. This has a significant impact on what we are able to accomplish during a west coast rotation year and we need to consider options to the current rotation that is in place.

We will also look at our objectives from the LRP work session and identify the need for any additional Task Forces to help in achieving our planned objectives for the coming year. We have already designated which objectives fall under staff, board, and committee responsibilities. These objectives need to have action plans in place and dashboarded so we don't loose sight over the course of the year on what we have set out to accomplish.

Another important area we need to look at during the work session is the seminar line up for the convention in Reno. This worked out well last year when the board helped to identify seminar's that would help to make for a well rounded convention experience for attendee's. Although the seminar line up is a staff function I think that board input helps to identify what members find interesting and are in need of to help their business's moving into the future.

Our Government Affairs Committee continues to maintain a presence and work on providing legislative packets to our members. This is a high priority committee as we are the voice for our members to national governing bodies and must be on guard against poor legislation when it pops up. The establishment of grass roots volunteers in all of the regions will be key to the success this committee will have in addressing local legislation issues.

This will be our last traveling board meeting for the year and I would like all board members and committee chairs to give some thought as to where they see themselves next year regarding board service and where interests are in chairing a committee. All of us at some point will leave the board or pass the baton to someone else to chair a committee. We need to ask ourselves who we are mentoring to be able to step up and serve when it comes time for us to leave the board or as a committee Chair. The race we run is a marathon without a finish line. There are only mile markers and a time clock to gauge how we are doing and it's imperative we identify who is next to serve when our

leg of service is up. The newly formed Governance Committee will help to add structure, but it will take commitment from all directors to help identify those in your regions that are willing to step up for service to NCSG.

I look forward to seeing all of you next week as we work together to direct the future of NCSG and provide progressive service opportunities for our members.

Howard Rowell President NCSG